



ESPRESSO

systemic Standardisation approach to
Empower Smart cities and communities!



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TIPS FOR MARKET

Through our "**Tips for market**" newsletter, we aim to recommend and promote the latest Smart Cities and Communities funding opportunities and market highlights.

HIGHLIGHTS

Startup Europe Club

The meeting point for startups in Europe

Startup Europe Club is the meeting point for startups in Europe to access all the information they need to grow and thrive in Europe. The main objectives of Startup Europe are to:

- **Connect people** such as startups, investors, accelerators, female entrepreneurs, corporate networks, and universities. The Startup Europe Map, a map which connects all startup players in the European ecosystems, is part of this.
- **Connect local startup** ecosystems by way of our 5 Projects (Digistart, ePlus Ecosystem, Startup Scaleup, Twist Digital and WELCOME) which are based in cities all over Europe. Regional initiatives such as Startup Europe Week or Startup Europe Regions Network are also supported.
- **Help startups** soft-land in other markets such as Silicon Valley, India, Africa and The United Arab Emirates.
- **Celebrate entrepreneurs' success** (Techallstars, Europioneers and StartUp Europe Awards).

[Read more](#)

FUNDING OPPORTUNITIES

Call H2020 ICT-32-2017

Startup Europe for Growth and Innovation Radar

Open date: 8th December 2016 to 25 April 2017

Total budget: 12 million Euros

Goal: help established startups and prospective tech entrepreneurs to grow and achieve market success and raise broader awareness of high potential innovators in Europe from EU-funded ICT projects.

A budget of €10 million is available for EU funding for Innovation Actions (IA) projects for proposals covering one or both of the following themes:

- Reinforcing ICT ecosystems for high growth tech startups by interconnecting and creating new synergies between 3-4 different Startup hubs across Europe per project.
- Facilitating financing and improving the liquidity for European investments in fast growing ICT startups and scale-ups, increasing their chances for a successful exit.

A budget of €2 million will be available for EU funding for Coordination and Support Actions (CSA) projects for proposals covering the following themes:

- Support services for EU funded innovators: "Innovation Radar" initiative.
- Establish a European wide network of support centers (nodes) for innovative researchers. Actions primarily targeted towards technologies developed in EU funded projects in order to turn their research results into marketable products and, preparing such innovators for success in the market place.

The call builds on "Startup Europe" and "Innovation Radar" initiatives.

[See the online presentation](#)

EVENTS & OTHER

Financing & Business Models for Smart Cities Investments Conference & Workshops, Copenhagen, May 10-12, 2017

The purpose of this conference and workshops is to provide decision makers, project managers, policy advisers, renewable energy specialists and others with more insights into both existing and innovative financing mechanisms that they could apply for innovations in their cities and regions.

[Info and Registration](#)

Investment plan for Europe: EIB Group and Bpifrance sign two agreements to support sustainable industry and innovative SMEs

Bpifrance and the European Investment Bank (EIB) Group are strengthening their commitment to the Investment Plan for Europe with two new agreements: support for technological industrialisation via the creation of the first European investment platform and financing of innovative SMEs and midcaps with the renewal of the InnovFin SMEG agreement. The signing ceremony took place at the premises of Netatmo, a company specialising in connected devices and a beneficiary of the first InnovFin agreement.

[Read More](#)

InnovFin - EU Finance for Innovators

InnovFin offers financing tools and advisory services in order to support investments from the smallest to the largest enterprise.

[Watch the video](#)

